

## Job Description

**Job Title: Internal Sales**  
**Location: Sheffield**  
**Salary (Benefits): £competitive DOE**  
**Closing Date: 31<sup>st</sup> January 2012**

### **The Company:**

NAMTEC Technical Recruitment are recruiting on behalf of an established and trusted provider, partner and problem-solver for oilfield metals through to global oil & gas manufacturers and service companies. The company's main specialities are the professionals who understand the equipment organisations use on a daily basis. They help their partnering organisations meet customer's needs in ways that save time and money.

### **Duties and responsibilities:**

To manage the day to day activities related to individual sales, plan responsibly and deal with customer enquiries. To develop and target existing/new customers and maximise opportunities in relation to collaborative global alliance partnerships and value added chain dimensions.

### **Skills and Qualifications:**

- BS Degree / HNC – Business, Marketing or Engineering
- Negotiating skills
- Excellent interpersonal and communication skills
- Strong Commercial acumen
- Knowledge/Experience of Metals Distribution/Processing
- Analytical
- GCSE Maths and English Minimum
- Microsoft PC Literate - Excel, Word
- Sales/Marketing Experience
- Great interpersonal skills
- Good relationship building
- Track record of sales in engineering essential!

**Application Method:** Covering letter and CV to [jonathan.cassidy@namtec.co.uk](mailto:jonathan.cassidy@namtec.co.uk)